

Nikhil Agarwal

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PROFESSIONAL SUMMARY

MBA candidate (Corporate Finance, M&A) with entrepreneurial and analytical experience across automotive logistics, MedTech, and consumer goods. Finalist in Harvard Global Case Challenge (M&A) and VC Investment Cup 2025. Seeking strategy consulting and corporate finance roles in mobility, industrials, or healthcare

EDUCATION

HHL LEIPZIG GRADUATE SCHOOL OF MANAGEMENT	Leipzig, Germany
Master of Business Administration- Finance Current GPA: 1,6	09/24 - 06/27
▪ Specialization: Corporate Finance, Business Valuation and M&A, Corporate Strategy and Consulting	
Gautam Buddh Technical University	Lucknow, India
Bachelor of Technology - Mechanical Engineering	09/09 - 08/13

PROFESSIONAL EXPERIENCE

ICCAS – Innovation Centre Computer Assisted Surgery	Leipzig, Germany
MedTech Consulting Project	03/26 - 06/26
- Built 5-year financial model to evaluate funding strategy for AI-driven oncology SaaS platform - Analyzed German digital health market (€7.17B TAM) to identify monetization paths and strategic partnerships - Developed 3-phase go-to-market strategy with cost estimates (€388K-€940K) across direct sales, platform partnerships, and data analytics offerings	
Laxmi Enterprises Ltd Edible oil & Logistics Business	Meerut, India
Co- Founder	06/21 - 07/24
- Improved cash conversion cycle through supplier payment term negotiations and faster dealer collections - Built Power BI dashboards and Excel models tracking 12+ KPIs, reduced decision cycle time by 40% for management - Supported launch of vertically integrated oil extraction and labeling operation, expanding into manufacturing - Created how-to guides and process documentation for financial operations, improving team efficiency and onboarding - Built ROI models & delivered presentations to cross-functional teams, supporting strategic product expansions - Conducted market research and competitor analysis to guide pricing and expansion strategy - Implemented cost-control frameworks, improving gross margins by 15% and reducing overheads	
Anglo-Eastern Ship Management Ltd Ship Management Company German Fleet	Kowloon Bay, Hong-Kong
Fourth Engineer	06/15 - 05/21
- Managed compliance documentation aligned with international maritime standards, ensuring audit readiness - Delivered training and operational documentation for cross-functional teams in multicultural settings - Enhanced decision-making through structured reporting and root-cause analysis in technical operations	
Wipro India Ltd Telecommunication & IT Services	Noida, India
Associate	06/14 - 02/15
Resolved client issues and improved service quality through technical support and cross-functional collaboration	

EXTRACURRICULAR ACTIVITIES

Consulting Club Student Initiative at HHL Leipzig	Leipzig, Germany
Head of Operations & Finance Team	09/24 - 09/25
- Harvard - Global Case Challenge - M&A Ferrari and Pirelli Case: Finalist - Finalist, Harvard Global Case Challenge – Developed a €7B M&A strategy for Ferrari–Pirelli deal, including DCF valuation, synergy modeling, and integration roadmap - Produced structured consulting-style presentations & pitch decks to communicate recommendations to judges	
Venture Capital Club Student Initiative at HHL Leipzig	Leipzig, Germany
▪ Venture Capital Investment Cup 2025: Finalist	09/24 - 09/25
- Conducted due diligence, startup valuations (CLV, unit economics, VC method) and prepared investment thesis - Created pitch decks, investment reports, and term sheets presented to LPs	

SKILLS & CERTIFICATES

Technical Skills	Advance Excel, PowerPoint, Power BI, python, R programming, Tableau, Anthropic Claude
Financial Skills	Financial Modelling & Valuation (DCF, LBO, Comparable Company Analysis CCA & CTA, VC Method
Languages	English (Full Proficiency), German (B2 pursuing), Hindi (Native)
Certificates	Business Admission Test Score: 17/20, Certification in Occupational & Behavior-Based Safety Management, SAP S4 HANA